



**COURSE:**

## ***CHARTERING, A SHIPPER'S VIEW***

Shipping is a peculiar business, difficult to understand to unexperienced people.

The market offers a variety of training courses in shipping, mostly organised by or designed to fulfill the training needs of the providers of maritime transportation.

The Portuguese Shipper's Council (CPC – Conselho Português de Carregadores) decided to promote the course "**CHARTERING, A SHIPPER'S VIEW**", **focused on the problems of Shippers/Charterers when contracting the maritime transportation of their cargoes.**

### **Who should attend :**

Anyone involved in the shipping business, but especially Shippers/Charterers involved in the maritime transportation of cargo.

### **Course content:**

- The Shipping Business – traditional practices and regulations – the IMO conventions
- The Ship – types of vessels, shipbuilding, S&P, demolition
- The Shipping Markets - general cargo, liner trades
- The Shipping Markets – bulk cargo - liquid and dry
- The role of the Shipbroker – approaching and evaluating the markets, financial risks
- Maritime transportation contracts – Bills of Lading and Charter Parties
- The Charterers' Liability in a C/P
- The legal aspects in Sale/Purchase contracts
- Default in maritime transportation – risk mitigation
- Letters of Credit, LOI's, Demurrage, Force Majeure

- Quality control – The vetting systems
- The role of the Ship Agent
- The role of the Surveyors – solving transportation problems
- Case study – one full day illustrating some of the challenges and problems of the daily work in the shipping business.

## **Course Information:**

When: 05 – 09 October 2015

Where: Lisbon, AIP building, Praça das Industrias

Course fee:

CPC or ESC Members:

Before 31<sup>st</sup> July 2015: EUR 950

After 31<sup>st</sup> July 2015: EUR 1150

Non- Members

Before 31<sup>st</sup> July 2015: EUR 1100

After 31<sup>st</sup> July 2015: EUR 1300

Price includes tuition, documentation, lunch, coffee breaks and dinner on the 09<sup>th</sup> October.

Accommodation, breakfast and dinner 05- 08 October 2015 : price to be advised

Speakers: (to be confirmed)

Vitor Brito, Portline Bulk Int./ Greg Cook, Clarksons

Ana Cristina Pimentel, lawyer,

Rory Gogarty, lawyer, HFW.

Carlos Vasquez, The Charterers' P&I,

Mario Rocha, Galp,

Capt. João Pimenta de Abreu, Frestis,

Carlos Umbelino, consultant, former charterer/shipper